UK Buyer Survey

In one word, how would you best describe business in Q1 of 2025?



NORDIC TOURISM COLLECTIVE Trendtracker Spring 2025





UK visits and overnights (% relative to 2025)



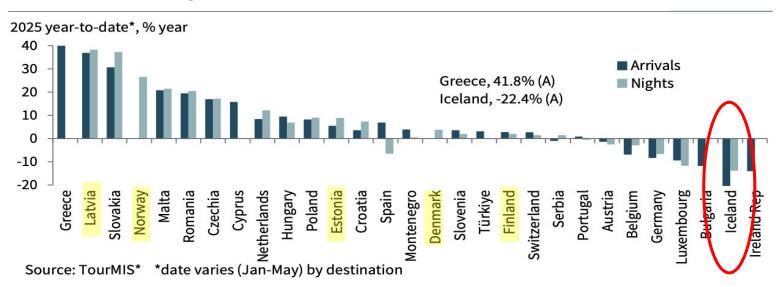


UK visits and overnights (% relative to 2025)





UK visits and overnights (% relative to 2025)





Business in S1 2025

Average increase of over 5.%

Buoyant first 4 months

Easter - end May, there was a downturn in new bookings

Bookings recovered from June

An increase in late bookings

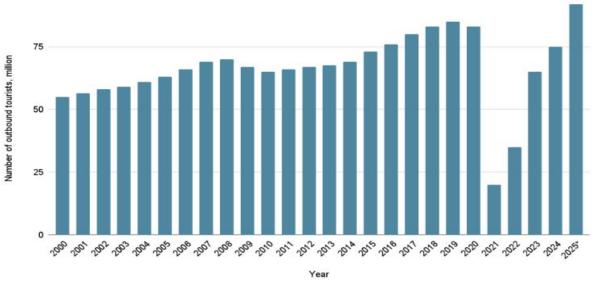
Growth in spending of UK is predicted to increase in 2025

Positive trend expected to increase





UK outbound (expected)



Number of outbound Tourists from the UK is expected to hit 92m

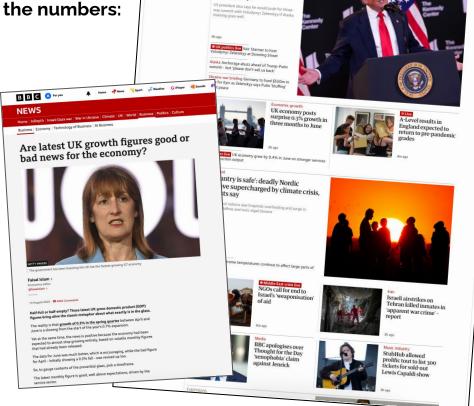
The highest number ever recorded



Challenges

Other potential factors which could still affect the numbers:

Deeper economic challenges
Inflation in UK and rising costs in destinations
Additional and prolonged airline strikes
Severe weather related incidents
Other geopolitical factors



Putin faces 'very severe consequences' if no Ukraine truce agreed, Trump says

News



UK market observations

B2B trade is still strong, clients looking for package holidays

Travellers not discouraged by current global conflicts

Emergence of the experience-seeking-clients

High-end segment remains robust

Value for money is key

Emerging 2026 travel trends

- Slow travel experiences
- Sustainable and eco-conscious tourism
- Out-of-the-ordinary adventure escapes
- Multigenerational family holidays
- Solo travel and self-discovery journeys



Winter 25/26 is looking very strong once again
Additional new flight routes to the arctic and to the Baltics
No dramatic take-up on sustainable options
High end market strong to Nordic destinations

Move to off-season:

- Overtourism reports
- Overheating
- Costs



